



Andrew Carter, VP Research

# e-bulletin



December 2005



Gary Richardson

## Equal Partners 3

### CoreNet Global UK Chapter supports new research

CoreNet is supporting a major research project entitled "Equal Partners 3 – how property impacts on business success". The research is around the occupier's needs of the property industry, their articulation of these needs, the degree to which the industry responds to these needs, identifying the real gaps and what should be done to close these gaps. Andrew Carter, VP Research, is representing CoreNet on the steering group formed by the research's commissioning group, Business Vantage Ltd.

The study findings, due to be published in February 2006, will be based on interviews with key office occupiers in the commercial and public sectors and representatives from their 'supply chain': agents, property owners and service providers.

In the coming weeks Business Vantage will be approaching a number of organisations to arrange an interview, and if you are approached we should be grateful if you would spare an hour or an hour and a half of your time for this important research project. All information will be held in the strictest of confidence and all participants will receive a copy of the published report.

For further information of the research project, please contact either Andrew Carter ([andrew.carter@echarris.com](mailto:andrew.carter@echarris.com), 07748 327930) or Richard Newton, Head of Research at Business Vantage ([richard@businessvantage.co.uk](mailto:richard@businessvantage.co.uk), 01753 847610).



Seasons Greetings!

## Members' Noticeboard

Have you got anything interesting to share with fellow members: personal news – how you struggled and juggled, but still achieved that MBA; business news – all about that new product you've invented or the amazing award your organisation has received; tips on best practice; your experience in far-flung corners of the globe ...

Subject to space and 'taste' (nothing of an overtly self-promotional nature!), your notice will appear in the e-Bulletin and be posted on a new page on the UK web site ([www.corenetglobal.org.uk](http://www.corenetglobal.org.uk) – Members' Section, Noticeboard) – send to [alicemlewis@corenetglobal.org.uk](mailto:alicemlewis@corenetglobal.org.uk).

For example, did you know that two well-respected ex-occupier members have founded the only corporate property advisory business that has proven client-side experience and are filling the emerging gap between the large accountants and traditional service providers that CRE executives identified and have talked about for many years ... read more about their expanded team on the web!

## Final score

Gary Richardson will be our Celebrity Host at the UK Awards Dinner on 9 February. You will recognise him as a regular contributor to Grandstand and sports anchor on Radio 4's Today Programme and Sportsworld presenter on Radio 5 Live.

We're told he is a hugely entertaining speaker, whether or not the audience has any interest in sport. If you've already booked your ticket, you can judge for yourself – hurry, there are only a few tables left! (Go to [www.sasevents.co.uk/corenetdinner.html](http://www.sasevents.co.uk/corenetdinner.html).)

We are grateful to Overbury for sponsoring our Celebrity Host and to all our generous sponsors and supporters: Advanced Workplace Associates, Donaldsons, Drivers Jonas, Estates Gazette, Euromediterranee, ING Real Estate, Johnson Controls, Knight Frank, Nelson Bakewell, Oracle, Skansen, Slough Estates and Tilney Shane.

## Dates for your diary

**5 December**, Social forum – Christmas lunch

**13 December**, Thames Valley Social forum – Figgy Pudding lunch

**January tbc**, Members forum

**9 February**, Annual UK Awards Dinner, Old Billingsgate

**13-17 February**, UK MCR module – CRE Management: strategy & practice

**23 February**, Members forum – with Young Entrepreneurs in Property

**20-24 February**, UK MCR module – RE Investment Appraisal

**1-2 March**, EDP sessions - MCR Aligning CRE & Business Strategies

## Get learning

Contact Mary Williams at [m.t.williams@reading.ac.uk](mailto:m.t.williams@reading.ac.uk) or call 0118 378 6219 for a full list of 2006 modules, dates and an application form for the flexible UK MCR designation programme managed by Ginny Gibson, Land Securities Trillium Fellow and Programme Director (MSc CRE & FM) at the University of Reading.

The European EDP programme is rolling out in 2006 with MCR sessions on 1 – 2 March in London – for details, go to [http://www2.corenetglobal.org/learning/edp\\_seminar\\_sessions/mcr.vsp#align](http://www2.corenetglobal.org/learning/edp_seminar_sessions/mcr.vsp#align)

## [www.corenetglobal.org.uk](http://www.corenetglobal.org.uk)

The UK web site provides up-to-date information about the UK Chapter's activities and facilitates contact with fellow members, branch officers and Board members. We also provide presentations from past events, reports on current issues, UK Board meeting minutes and a selection of vacancies, with a link from the Members Section to Career Services on the Global web site.

### CoreNet Global UK

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